

# CHECKLIST: CREATE CAMPAIGN

1. Choose your objective (Awareness, Consideration, Conversion)

2. Name Campaign Name

3. Audience Definition

Choose Custom Audience

Location

Age

Gender

Detailed Targeting

Choosing Placements

Set Budgets

Set Optimization for Ad Delivery

Manual or Automatic

Name Ad Set

4. Choose Ad Format (carousel, single image, video, slideshow or canvas)

5. Add creative (remember only 20% text rule)

6. Add tagged URL or UTM

7. Add copy

8. Choose the Call-to-Action

9. Add display link

10. Click on pixel tracking

Additional notes:

1. Create split test audience/copy/creative

2. Optimize based on age, placement

3. Turn on and off ads as one excels against the others